#### EXECUTIVE BOARD & ANNUAL BUSINESS MEETING Thursday January 19th, 2023 – 7:00-8:30PM

#### **AGENDA**

#### 7:00 p.m. – Executive Board and Annual Business Meeting

I. Welcome & Call to Order

a. Pledge of Allegiance

b. Invocation

Steve Hammond, President

Lodge Chief Roger Burke,

Council Commissioner

II. Approval of Minutes

Steve Hammond

a. Approval of December – Executive Committee Meeting Minutes

III. Treasurer's Report

Matt Phillippi

a. December Financials

b. Board Resolutions

c. Conflict of Interest (Sign and send in)

d. Approval of Purchase Card Users

e. Approval of Check Signers

IV. Annual Commissioner's Report

Roger Burke

a. Unit health update

b. How we stack up

V. Administration Report

a. Strategic Plan Review

John Taylor, III,

Strategic Plan Chairman

VI. Membership Report

**Brian Walton** 

VII. Finance Report

a. 2022 Friends of Scouting Update

b. Endowment Committee Annual Report

Sue Hart

Larry Mellinger

VIII. 2023 FOS

a. 2023 FOS Luncheon

Sue Hart

b. 2023 FOS Board Campaign Kickoff

Steve Hammond

IX. Program Reports

a. Written reports included in Board packet

b. OA Report - Shenandoah Lodge

OA Lodge Chief

Tracey Stakem

X. Old Business

Steve Hammond

a. National Update

XI. New Business

Steve Hammond a. Council Annual Recognition Dinner -Cindy Zollman Cindy Zollman

b. Silver Beaver Nomination Deadline –

i. November 30

#### **Annual Business Meeting**

- I. Presentation and vote of the following slates
  - a. Council members at-large
  - b. Executive board members
  - c. Council Officers Executive Committee
  - d. Local council representatives to the National Council
  - e. Non-voting members
    - i. Advisory board members
- II. Introduction and swearing in of the newly elected members
- III. Presentation of the 2023 meeting schedule and calendar.
- IV. Recognize Charter Organization Representatives Steve Hammond
  - a. COR's please stand, introduce yourself and name of Chartered Organization
- V. **Assistant Scout Executive Remarks**

Sue Hart

VI. **President's Remarks**  Steve Hammond

VII. Adjourn



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# Welcome & Call to Order



**Steve Hammond** 

President



2023

# **Opening Flag Ceremony**



### **Ben Annan**

Order of the Arrow Lodge Chief



2023

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# **Invocation**



# **Roger Burke**

**Council Commissioner** 



2023

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# **Approval of Minutes**



## **Steve Hammond**

**Council President** 



2023

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# **Treasurer's Report**



# **Matt Phillippi**

Council Treasurer



2023



# 2023 Budget Presentation

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# Toplines



- Budgeting for a \$13,535 surplus
- Cuts to expenses but also relies on increasing revenue
- Willhave to repay lines of credit (>\$600k) in 2023
- We are budgeting for all our usual activities and events to happen without significant changes in their individual budgets

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## W hat's changed?



- Reduction in staff
- A ccounting services to be provided by Jitasa
- Food services at Cam p Shenandoah to be provided by Kandle
- Potential sale of council office
- Added another special event and eyeing other opportunities
- District merger

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# The Big Picture



- Support & Revenue -\$<1;,100
- Expenses -\$<04,565
- Net-Surplusof\$13,535

We are being optim istic, but not unreasonably so. This will require many hands to make this work.

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## Support and Revenue Assum ptions



- Cam p Shenandoah
  - 1w eek staff
  - ½ week Cub Fam ily Cam p
  - ½ week Webelos
  - 4 w eeks Scouts BSA
- 6 (Successful) Special Events
- Every Unitwith an FOS Presentation
- Grants com ing back
- Nomore Scout Shop after Q1

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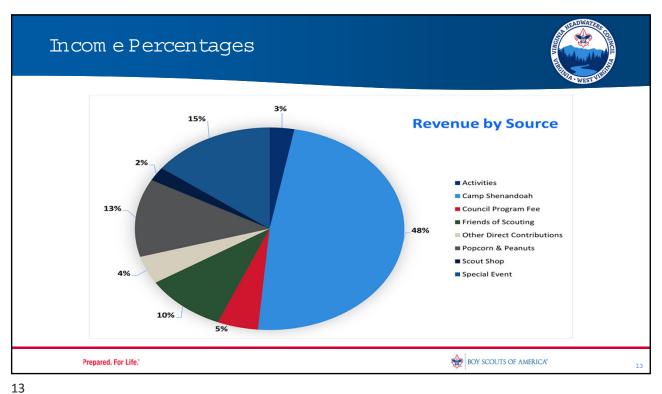
## Support and Revenue

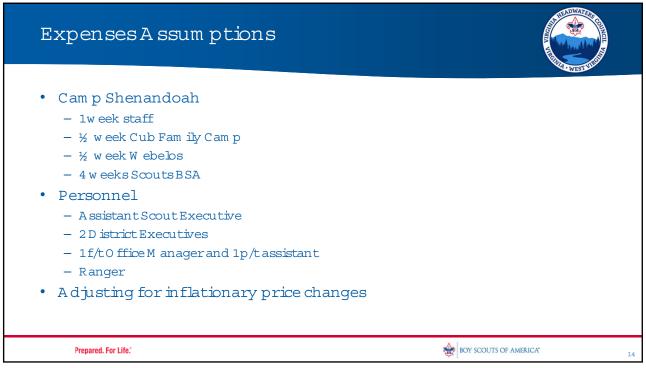


- Activities -\$33,300
- Cam p Shenandoah -\$543,550
- CouncilProgram Fee -\$54,<00
- Friends of Scouting -\$110,000
- OtherDirectContributions-\$50,000
- Popcom & Peanuts -\$140,000
- ScoutShop -\$25,000
- SpecialEvents-\$166,000

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### Expenses



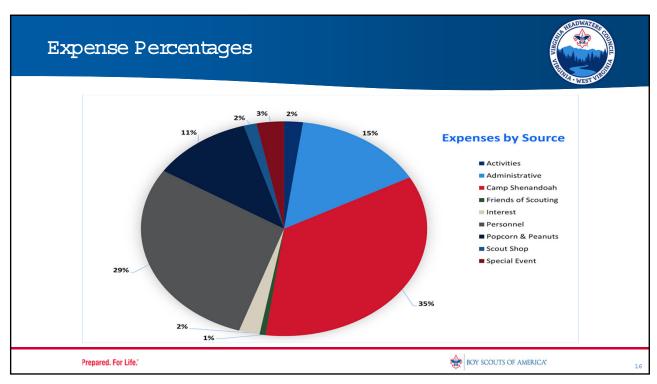
- Activities -\$23,560
- Adm in istrative -\$165,;00
- Cam p Shenandoah -\$3;;,100
- Friends of Scouting -\$:,:00
- Interest -\$26,000
- Personnel-\$321,2;5
- Popcom & Peanuts -\$126,200
- ScoutShop -\$16,250
- SpecialEvents-\$34,230

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# **Membership Report**

Questions?



**Brian Walton** 

VP of Membership



2023

# **FOS 2023**

FRIENDS OF SCOUTING:	2023 <u>GOAL</u>	RESPONSIBLE
Family:  Monticello (\$40,000)  Mountain Valley (\$35,000)	\$75,000	District Chairs
Community	\$10,000	Sue Hart
Executive Board	\$25,000	Tom Greenwood
TOTAL:	\$110,000	

# **Sue Hart**

**Assistant Scout Executive** 



2023

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# **Endowment**



**Larry Mellinger** 

VP of Endowment



2023

# **FOS Luncheon**



#### Featuring: Denver Riggleman



Denver Riggleman has spent over two decades as an intelligence officer, NSA adviser, and successful CEO of support companies for the Department of Defense. A very operations, he served with honor in the U.S. Air Force for nine active-duty years.

Riggleman served as congressman for Virginia's Fifth District in the U.S. House of Representatives from 2019–2021. A few months after leaving office, he became the senior technical advisor for the House Select Committee to Investigate the January 6th Attack on the United States Capitol. In addition to his work in politics and

Attack on the United States Capitol. In addition to his work in politics and intelligence, Riggleman is co-owner of the award-winning Silverback Distillery and the New York Times bestselling author of THE BREACH - The United Story of the Investigation into January 6th

He lives in Virginia with his wife and family

Tuesday, March 28, 2023 UVA Alumni Hall 211 Emmet St S, Charlottesville, VA 22903

2023

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# **FOS 2023 – Board Support**



### **Tom Greenwood**

**Board FOS Captain** 



2023

# **Program Reports**



**Tracey Stakem** 

VP of Program



2023

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# **OA Report**



**Ben Annan** 

OA Lodge Chief



2023

# **Old Business**



# **Steve Hammond**

**Council President** 



2023

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# **New Business**



# **Steve Hammond**

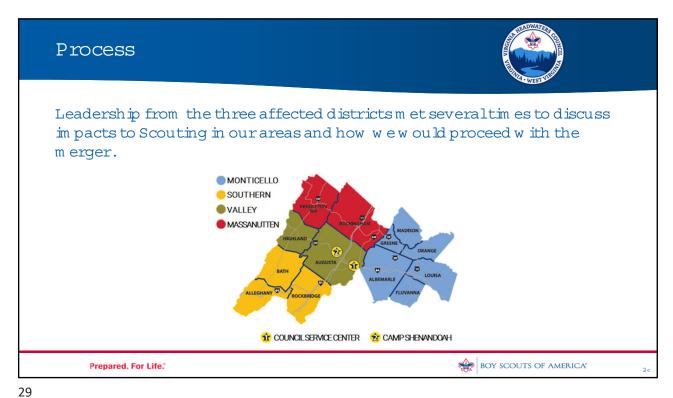
**Council President** 

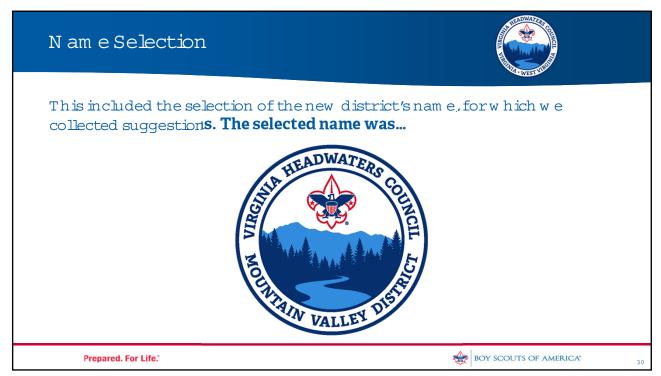


2023









## Details and Logistics



- ~4500 squarem iledistrictwith roughly 2½ hourdrive time from corner to comer
- Seven counties and five independent cities in two states
- 14 Packs,2< Troops,2 Crews
- Willrecharterwith the calendaryear for 2024



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### Roundtables



- FirstW ednesday of the month
- M eeting virtually each m onth
- · Long term plans to have quarterly in person Roundtables that willbem ore involved
- Encouraging units to have leaders Zoom in on the Roundtables together for discussions; maybe even different units gather together



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#### District Com mittee





- M eetings tentatively on third W ednesdays
- W illbeheld virtually
- Looking to retain com m ittee m em bers from allthe m erging districts to create a strong com m ittee
- Looking form ore willing individuals in our com m unities to be a part of our district com m ittee

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## Com m issioner Corps



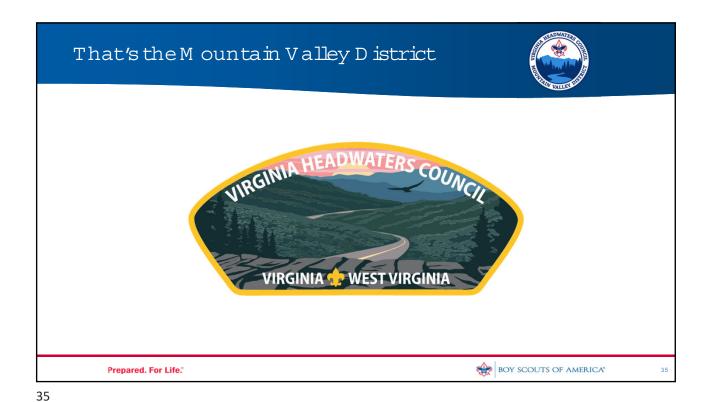
- Looking to have (at least) four Assistant District Com m issioners
- Goalto have each Unit Com m issioner serve no m ore than three units
- W illm eet virtually before Roundtable each month



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# **Council Honors**



**Cindy Zollman** 

**VP** of Administration



2023

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# **Silver Beaver**



**Cindy Zollman** 

VP of Administration



2023



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# **Presentation and Vote**



# **Steve Hammond**

**Council President** 



2023

# Introduce and Swear-In Newly Elected Members



## **Steve Hammond**

Council President



2023

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# **2023 Schedule and Calendar**



## **Steve Hammond**

**Council President** 



2023

# Recognizing Charter Organization Representatives



## **Steve Hammond**

**Council President** 



2023

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# **Assistant Scout Executive's Remarks**



**Sue Hart** 

ASE



2023

# **President's Remarks**



## **Steve Hammond**

President



2023

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Thank you for your service2

#### Virginia Headwaters Council, BSA Executive Committee Meeting Minutes December 6, 2022 – Zoom Meeting – 7:00 PM

Presiding: Steve Hammond

Present: Pete Fenlon, Steve Hammond, John Taylor, Larry Mellinger, Anne Blair, Brian Walton, Cindy Zollman, Tracey Stakem, Jay fox, Matt Phillippi

Staff: Ian Lilien, Sue Hart

Call to Order: Steve called the meeting to order at 7:03 pm announced there was a quorum present. Brian Walton gave the invocation. Steve mentioned that this emergency meeting replace the standard executive meeting that would have taken place the third Thursday later this month.

#### Decisions and Actions:

- 1. Motion to approve the Board meeting minutes from November 2022. Motion was made by Steve Hammond and seconded by Larry Mellinger. There were no further questions or discussions. Motion was approved by all.
- 2. Motion to move forward to put the Council Office on the market to sell. Motion was made by Pete Fenlon and was seconded by Mike White. John Taylor commented that once there is an offer it be voted on by the committee and it was agreed. There were no further questions or discussions. Motion was approved by all.
- 3. Motion for the Council to designates the responsibility of the District Commissioner to serve as the Institutional Head for any Council Registered Unit located within their District's geographic territory. Motion was make by Mike White and seconded by Marc Monfalcone. John Taylor asked if there were defined roles for the Institutional Head and it was stated that they appoint the COR. The other question regarded the liability exposure which could include trailers. Mike commented that all units chartered by the unit are covered by the BSA's insurance. If the policy is increased substantially then units are asked to contribute towards that. There were no further questions or discussions. Motion was approved by all.
- 4. Motion to approve the new District name of Mountain Valley District. Motion was made by Matt Phillippi and seconded by Cindy Zollman. There were no further questions or discussions. Motion was approved by all.

#### Reports and Discussions:

- 1. Opening
  - Welcome
  - Invocation
- 2. Personnel Update was given by Steve Hammond and shared the following:
  - James Battaglia was terminated on Monday, December 5<sup>th</sup> with the support of the Territory Director Ian Lilien. Sue Hart will be doing most of the ground work with the Council as Assistant Scout Executive and Ian will act as the Council official Scout Executive from afar.
  - Scott Lancey's final day is December 7<sup>th</sup> and his official last day is December 31<sup>st</sup>, 2022. He will be using the remainder of his PTO for the rest of the month.
  - The Council is actively looking for two DE's for the new year.
- 3. Approval of Minutes from previous meeting.

- Steve Hammond made motion to approve.
- 4. FOS Dialing for Dollars Report was shared by Mike White:
  - Tom Greenwood and Cindy Zollman organized "Dialing Dollars" Campaign to call back previous donors and to collect unpaid pledges. It took place over two nights, November 20<sup>th</sup> and December 4<sup>th</sup>. Total gifts were \$13k. Many thanks to the Board members that participated.
- 5. Jitasa Accounting Service was shared by Ian Lilien
  - Over 100 Councils are using Jitasa. There are different levels of service, but they become the accounting service for the Council. The basic level of service is probably around \$30-35 range of payment without benefits. Ian sent contact to Sue to set up a meeting between their sales manager, herself, Steve and Matt. The Council wouldn't be able to start the program until onboarding has taken place which takes about a month, which would be February 1<sup>st</sup>, 2023.
- 6. Council Office update was shared by Steve Hammond
  - We are looking to sell the Council Office and Sue has checked with a realtor on what it could be worth. The agent valued the property at an excess amount of \$300k. Jim Lansing has talked Ken Wallenborn about any objections to the sale of the office and there were none. There was no objection from the committee to move forward and sell the office.
- 7. Institutional Head for Council Registered Units proposal shared by Mike White:
  - Due to primary to the recent memorandum of understanding betweenthe BSA and the United Methodist Church, a registration option has been created for units to be registered as what has been termed as "Council Registered Units". Under this method, the local Council serves as the charter organization for the unit. The unit is encouraged to sign a Facilities Use Agreement or other documentation with the local church for access to a meeting location.
  - All Council Registered Units are covered by BSA's comprehensive general liability insurance policy which provides primary general liability coverage for registered volunteers Scouters with respect to claims arising out of official Scouting activities. For banking, the local Council should provide the Council Registered Unit with the Council tax ID number and permission to use the tax ID number to open a bank account in the name of the unit, which will be managed by the unit
  - All Charter organizations are required to have an individual serve as Institutional Head and local Councils have been instructed to designate individuals(s) to serve as the Institutional Head for any Council Registered Units.
- 8. December 15 Executive Committee Meeting
  - Committee agrees to not meet on the 15<sup>th</sup> due to the Emergency Meeting scheduled this evening.
- 9. Other Discussions
  - Matt Phillippi commented that the newly formed District has a name the "Mountain Valley District". Matt will be serving as the new District's Commissioner, but they are still looking for a District Chair.
  - Cindy reminded everyone about the Annual Business meeting in January.
  - Committee members commented that the initial draft for the budget looks promising and anticipates a better outlook by the Annual Business meeting.
  - Mike White asked that Sue connect with Michelle McCrone on the vote regarding the District Chairs as IH for units associated with the Council.

#### 10. Closing Remarks:

- Assistant Scout Executive: Sue thanked everyone for their help and support during the past month.
- NST 12 Director: Ian commented that he looks forward to continuing to working with our Council on the issues at hand. Ian made mention that he put the Charter Organization resource guide in the chat.
- Council President: Thanked the committee for their support. Believes there are good ideas, and we are moving forward. There are still financial needs we need to address but we are fighting to stay an independent Council. It will be a long road, but we are incumbent to do it. Looking forward to see the Council doing good things in the new year.
- Meeting adjourned at 8:36 PM

Respectfully Submitted,

	Sue H Assistant Scou	
Signed:		Date:
Approved:	Steve Hammond, President	Date:

# Unrestricted Budgeted Operations for Calendar Year January 1, 2023 to December 31, 2023

	20	2023	
	Budget	Actual*	Budget
Support and revenue			
Direct support:			
Friends of Scouting:			
FOS contributions	125,000	92,341	110,000
Provision uncoll FOS	(8,750)	(6,169)	(7,700)
Net Friends of Scouting	116,250	86,173	102,300
Project sales:			
Project sales contributions	2,600	-	-
Net project sales	2,600	-	-
Special events:			
Special event contributions	197,000	122,155	149,500
Spec event fees collected	-	-	16,500
Spec event cost direct benefit	(24,000)	(30,193)	(31,850)
Net special events	173,000	91,963	134,150
Legacies and bequests:			
Legacies and bequests contrib	2,000	3,080	3,000
Net legacies and bequests	2,000	3,080	3,000
Net foundations and trusts	-	-	
Other direct:			
Other direct contributions	-	2,000	7,500
Net other direct contributions	-	2,000	7,500
Total direct support	293,850	183,216	246,950
Indirect support:			
Net associated organizations	-	-	
United Way:			
United Way contributions	(4,000)	65	2,000
Net United Way	(4,000)	65	2,000
Net unassociated organizations	-	-	-
Net other indirect contributions	-	-	-
Government fees and grants:			
Government fees grants gross (A)	-	100,000	7,500
Government grants and fees	-	100,000	7,500
Total indirect support	(4,000)	100,065	9,500
Revenue:			
Sales of supplies - net:			
Sale of supplies gross	90,200	79,670	25,000
Sale of supplies cost of goods	(45,100)	(48,965)	(16,250)
Net sale of scouting supplies	45,100	30,705	8,750
Product sales:			
Product sales	160,000	41,797	140,000
Product sales cost of goods	(56,000)	(22,696)	(63,000)
Product sales unit commissions	(56,000)	(1,663)	(56,000)
Net product sales	48,000	17,438	21,000

# Unrestricted Budgeted Operations for Calendar Year January 1, 2023 to December 31, 2023

	2022		2023
	Budget	Actual*	Budget
Investment:			
Investment income current			
Total investment income	60,000	56,345	30,000
Total realized invest gain/loss	-	-	-
Total unrealized invest gain/loss	-	-	-
Camping:			
Camp revenues	325,650	311,927	492,550
Camp trading post sales	46,000	41,747	51,000
Camp TP cost of goods sold	(22,000)	(22,036)	(28,050)
Camp refunds and discounts	(1,500)	(46,426)	(1,500)
Net camping revenue (B) Activities:	348,150	285,211	514,000
Activities. Activity revenues	41,450	52,008	32,800
Activity trading post sales	3,500	3,061	500
Activity TP cost of goods	(1,750)	(138)	(300)
Activity refunds and discounts	(1,750)	(1,290)	(300)
Net activity revenue	43,900	53,641	33,000
Other revenue (C, D)	45,000	148,821	54,900
Total revenue	590,150	592,161	661,650
Total support and revenue	880,000	875,442	918,100
Expenses			
Employee compensation:			
Salaries	542,250	443,893	288,550
Employee benefits	110,256	95,964	80,135
Payroll taxes	43,795	39,946	34,500
Employee related	2,410	2,216	2,500
Total employee compensation	698,711	582,019	405,685
Others			
Other Expenses: Professional fees	E0 639	56,641	99,000
Program and other supplies	59,638 145,350	122,885	201,750
Telephone and communications	15,300	13,272	8,800
Postage and shipping	5,110	3,575	5,300
Occupancy	35,340	33,284	27,800
Rental and maintenance of equi	14,385	15,951	13,000
Publication and media	10,145	8,038	7,650
Travel	40,092	37,140	32,900
Conferences and meeting	6,050	(566)	2,000
Recognition and awards	18,280	23,270	19,950
Interest	26,040	22,255	26,000
Insurance	25,404	20,730	20,000
Other	20,310	69,168	19,730

# Unrestricted Budgeted Operations for Calendar Year January 1, 2023 to December 31, 2023

	20	2023	
	Budget	Actual*	Budget
National charter and serv fees	18,900	14,597	15,000
Total other expenses	440,344	440,240	498,880
Total expenses	1,139,055	1,022,259	904,565
Surplus (deficit) UR revenue/expense	(259,055)	(146,817)	13,535

- \* Actual amounts are from the Statement of Operations for month ending 11/30/2022. The year end totals were not available at the time of this budget.
- A The \$100,00 was in a single grant provided to the council.
- **B** Camp Shenandoah held only three weeks of Scouts BSA camp in 2022 due to COVID. Camp is budgeted for four weeks of Scouts BSA, one week of Cub Scouts/Webelos, and one staff week.
- **C** Other Revenue includes the Council Program Fee. It was budgeted for \$45,000 in 2022 with \$38,889 received. Budget for 2023 with the increased amounts is \$54,900.
- D Other Revenue for 2022 includes a PPP loan forgiveness of \$107,932 that was an anomaly.



### **2023 Conflict of Interest Resolution**

**WHEREAS**, the Board of Directors of the Virginia Headwaters Council, Boy Scouts of America has assembled in a meeting this January 19, 2023;

Be it resolved, that in accordance with the By Laws and Regulations of the Virginia Headwaters Council, Boy Scouts of America, that the following action is hereby approved by the Executive Board of the Virginia Headwaters Council, Boy Scouts of America:

RESOLVED, That it is the basic policy of the corporation that all executive board members or members of any committee thereof or officers or employees of the corporation have a duty to be free from the influence of any conflicting interest when they act on behalf of the corporation or represent it in negotiations or advise others in the corporation with respect to dealing with third parties. They are expected to deal with suppliers, customers, contractors, and others having dealings with the corporation on the sole basis of what is in the best interest of the corporation without favor or preference to third parties based on personal considerations. To this end the following rules shall be observed:

No member of the executive board or member of any committee thereof or officer or employee of the corporation shall accept from any person, directly or indirectly, whether by himself or herself or through his or her spouse or a member of his or her family or through any partner or business or professional associate, any gift, favor, service, employment or offer of employment or any other thing of value which he or she knows or has reason to believe is made or offered to him or her with the intent to influence him or her in the performance of his or her duties as a member of the executive board or member of any committee thereof or officer or employee of the corporation.

No member of the executive board or member of any committee thereof or officer or employee of the corporation who is a partner, officer, or employee of a partnership, firm, or corporation or who owns or controls more than 10 percent of the stock of such corporation, shall represent, appear for, or negotiate on behalf of the corporation in connection with the acquisition or sale by the corporation of any interest in real or tangible or intangible personal property to such partnership, firm, or corporation.

No member of the executive board or member of any committee thereof shall participate by discussion, voting, or by any other action taken by the executive board, or any committee thereof, in the enactment of or defeat of a motion which relates to any transaction with any party referred to in paragraph 2 above. In case any such matter is discussed at any meeting where any executive board or committee member who has such an interest is present, he or she shall promptly disclose his or her interest in the matter to be voted on to the chairman and/or president of the meeting. He or she shall not vote on the matter and at the discretion of the disinterested members present may be required to leave the meeting during the discussion and the voting on the matter.

Executive Board Member (Print Name)	Signature	
Date		



# Current Authorized Purchase Card Holders for Virginia Headwaters Council, BSA:

**Amount** 

<u>Name</u>

Hart, Sue	\$10,000
Hunter, Bill	\$5,000
Michael, Terry	\$2,500
Zollman, Cindy	\$2,500
Motion made on January 19, 2023 to appro	ove the above purchase card holders by:
Approved (Council President)	Date



**WHEREAS**, the Board of Directors of the Virginia Headwaters Council, Boy Scouts of America has assembled in a meeting this January 19, 2023;

Be it resolved, that in accordance with the By Laws and Regulations of the Virginia Headwaters Council, Boy Scouts of America, that the following action is hereby approved by the Executive Board of the Virginia Headwaters Council, Boy Scouts of America effective January 19, 2023:

#### 1. Authorized Check Signers:

The following individuals are authorized to sign checks for the Virginia Headwaters Council for the accounts at United Bank:

- Steve Hammond, Council President
- Mike White, Vice President of Operations
- Matt Phillippi, Council Treasurer
- Pete Fenlon, Past President
- Sue Hart, Assistant Scout Executive

#### 2. Authorized Christmas Tree Sale Check Signers:

The following individuals are authorized to sign checks for the Virginia Headwaters Council for the account at United Bank used for the Christmas Tree Sale operating expenses:

- Steve Hammond, Council President
- Mike White, Vice President of Operations
- Matt Phillippi, Council Treasurer
- Pete Fenlon, Past President
- Ed Murphy, District Chair
- Sue Hart, Assistant Scout Executive

#### 3. Authorized Blue Ridge Bank Check Signers:

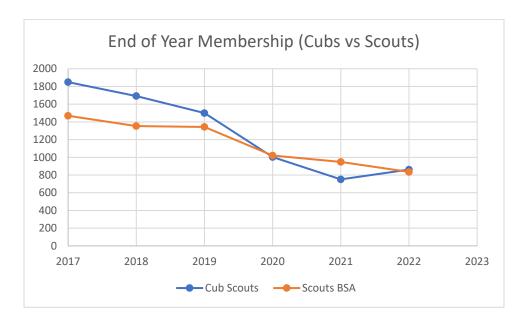
The following individuals are authorized to sign checks for the Virginia Headwaters Council for the account at Blue Ridge Bank to service our bank loan:

- Steve Hammond, Council President
- Mike White, Vice President of Operations
- Matt Phillippi, Council Treasurer
- Pete Fenlon, Past President

#### **January Membership Report**

Prepared by Brian Walton

Council membership at the end of 2022 was 1713 youth, which was just under the membership at the end of 2021 of 1738 youth. We are disappointed that the new enrollment the last two months slowed down as it had earlier looked like we would exceed the previous year. However, it is very good to see that Cub Scouting membership was up significantly compared to the previous year. In 2021, we ended with 751 Cub Scouts. At the end of 2022, we ended with 861, corresponding to growth by +14.6%. Scouts BSA fell from 948 to 835.



Moving forward this year, it will be important to see significant growth in Cub Scouting for another year as this is a foundation for long-term membership. To reach our council goals, we will need to see significant growth happening for Scouts BSA as well. In addition, there continues to be potential for growth in both Venturing (4 units, 17 members) and the Exploring LFL programs (0 units).

## **Demographic and Income Profile**

### Virginia Headwaters

#### Population

Description	2010 Census	Current Year Estimate	5yr Projection	% Change Current - 5yr Projection
Total Population	590,902	635,337	659,130	+3.7
Population per Square Mile	85	91	94	+3.8
Total Households	229,649	249,443	260,508	+4.4

### **Urban/Rural Population**

Description	2010 Count	%	Current Year Estimate	%	5yr Projection	%	% Change Current - 5yr Projection
Urban Population	307,538	52.0	331,960	52.2	343,712	52.1	+3.5
- Urban > 50,000	215,754	36.5	234,655	36.9	243,260	36.9	+3.7
- Urban < 50,000	91,784	15.5	15	15.3	100,451	15.2	+3.2
Rural Population	283,365	48.0	303,377	47.8	315,418	47.9	+4.0

### Population by Race/Ethnicity

Description	2010 Count	%	Current Year Estimate	%	5yr Projection	%	% Change Current - 5yr Projection
African American	51,393	8.7	56,063	8.8	60,413	9.2	+7.8
Asian	11,530	2.0	15,571	2.5	17,760	2.7	+14.1
Caucasian	487,721	82.5	507,508	79.9	515,691	78.2	+1.6
Hispanic/Latino	27,729	4.7	39,476	6.2	45,253	6.9	+14.6
Native American	1,171	0.2	1,622	0.3	1,702	0.3	+4.9
Pacific Islander	213	0.0	336	0.1	353	0.1	+5.1
Some Other Race	790	0.1	871	0.1	899	0.1	+3.2
Two or More Races	10,356	1.8	13,889	2.2	17,058	2.6	+22.8

### Target Age Youth

Program	Current Year	5yr Projection	% Change Current - 5yr Projection
Cub Scout-age	40,734	41,851	+2.7
Scouts BSA-age	20,990	20,960	-0.1
Venturing-age	20,760	20,846	+0.4
Target Age Youth	82,484	83,657	+1.4

#### Population by Age

Description	2010 Count	%	Current Year Estimate	%	5yr Projection	%	% Change Current - 5yr Projection
0 to 4	33,070	5.6	33,485	5.3	34,064	5.2	+1.7
5 to 14	67,892	11.5	68,598	10.8	69,792	10.6	+1.7
15 to 19	45,872	7.8	44,844	7.1	44,551	6.8	-0.7
20 to 29	90,609	15.3	91,864	14.5	93,226	14.1	+1.5
30 to 44	104,966	17.8	112,547	17.7	119,167	18.1	+5.9
45 to 64	159,011	26.9	161,797	25.5	155,751	23.6	-3.7
65+	89,481	15.1	122,204	19.2	142,577	21.6	+16.7
Median Age	39		40		41		+1.8

#### **Educational Attainment**

Description	2010 Count	%	Current Year Estimate	%	5yr Projection	%	% Change Current - 5yr Projection
No High School Diploma	64,575	16.5	56,501	12.9	58,082	12.7	+2.8
High School Diploma/Equivalent	123,722	31.7	131,673	30.1	136,698	29.8	+3.8
Some College	69,300	17.7	78,268	17.9	81,899	17.9	+4.6
Associates Degree	21,340	5.5	27,524	6.3	29,061	6.3	+5.6
Bachelor's Degree	65,484	16.8	80,307	18.3	84,743	18.5	+5.5
Post Graduate Degree	46,059	11.8	63,832	14.6	68,025	14.8	+6.6
Population Age 25+	390,480		438,105		458,508		+4.7

### Households by Income

Description	2010 Count \$	%	Current Year Estimate \$	%	5yr Projection \$	%	% Change Current - 5yr Projection
\$0 - \$14,999	27,479	12.0	21,960	8.8	21,615	8.3	-1.6
\$15,000 - \$24,999	24,653	10.7	18,576	7.4	18,758	7.2	+1.0
\$25,000 - \$34,999	22,855	10.0	19,444	7.8	19,625	7.5	+0.9
\$35,000 - \$49,999	33,010	14.4	29,879	12.0	30,179	11.6	+1.0
\$50,000 - \$74,999	49,296	21.5	46,422	18.6	46,513	17.9	+0.2
\$75,000 - \$99,999	30,928	13.5	39,279	15.7	41,229	15.8	+5.0
\$100,000 - \$149,999	26,468	11.5	41,942	16.8	46,423	17.8	+10.7
\$150,000+	14,961	6.5	31,941	12.8	36,165	13.9	+13.2
Average HH Income	70,389		92,126		96,488		+4.7
Median HH Income	53,255		68,755		71,555		+4.1
Per Capita Income (pop)	28,076		36,855		38,797		+5.3

### **Housing Units**

Description	2010 Count	%	Current Year Estimate	%	5yr Projection	%	% Change Current - 5yr Projection
Total Occupied Units	229,649	87.8	249,443	87.8	260,508	87.5	+4.4
- Owner Occupied/Mortgaged	104,150	39.8	104,127	36.6	108,265	36.4	+4.0
- Owner Occupied/No Mortgage	53,418	20.4	64,589	22.7	67,866	22.8	+5.1
- Renter Occupied	72,081	27.6	80,727	28.4	84,378	28.4	+4.5
Vacant Units	31,855	12.2	34,768	12.2	37,091	12.5	+6.7
Total Housing Units	261,505		284,211		297,599		+4.7

# Virginia Headwaters Council Program Report 2022

This past year had us looking forward to a more "normal" year post COVID but unfortunately the pandemic still impacted the program in some ways. Some units were still finding ways to meet despite restrictions placed upon them. Council wide events were held with a lot of enthusiasm and participation.

We are continued to be blessed with many amazing Scouters in our Council. They have provided programs to all ages of scouts and scouters. It is a privilege to work with some amazing people who hold the scouting program close to their hearts. Watching the hundreds of scouts enjoying themselves at many of the events makes it all worth it.

The following report is an in depth look at the program and activities that were provided over the course of the year. I can safely say that program is alive and well in the Virginia Headwaters Council. Having a strong program will help to rebuild the Boy Scouts of America as it continues to emerge from the pandemic and bankruptcy.

The activities could not happen without the dedication of these amazing volunteers. They have spent countless hours making sure that program is alive and well in VAHC.

As the dust settles from all the recent changes, I am looking forward to another year of providing an excellent program for our Council. I am backed by many scouters who see the value of Scouting and wish to provide the best for our youth and adults.

Yours in Scouting,

Tracey G. Stakem Vice President of Program Virginia Headwaters Council

### **Youth Activities**

### **Klondike Derby**

The 2022 Klondike Derby was held the weekend of the 28-30 of January 2022.

Originally 8 activities (stations) were planned.

We had pre-register:

19 Units with 127 Scouts, 35 Leaders and 23 Patrols for a total of 152 attendees.

We had units from all 4 districts and one unit from out of council.

On the day of the event:

We had 11 Units with 59 Scouts, 29 Leaders and 11 Patrols for a total of 88 attendees.

We had units from 3 of the 4 districts, Massanutten, Southern, and Valley.

We ended up with 6 activities (stations), and one Troop ran two of them.

We had units from the 3 districts run the activities (stations).

The weather that kept a lot from coming out, made for a great Klondike Derby – SNOW.

We purchased Patches and Ribbons, I still need to hand them out.

I printed out the awards for the units.

Jene Phillips, Chair

#### **Winter Swim**

Winter Swim was held on February 22. Scouts were able to complete all water related activities.

Jay Fox

### **Aviation Day**

Aviation Day returned to the Gordonsville Airport for the first time since 2020. It was bigger and better than ever. With over 180 scouts, 420 family members and numerous volunteers, the event hosted around 650 people. It was a perfect weather day and everyone had a fantastic time. Many thanks to Daman Irby and his committee for a spectacular event.

### **Massanutten Day Camp**

The 2022 Massanutten Day Camp was held at Massanutten Presbyterian Church in June. It was 4 day Cub day camp that hosted 37 Cub Scouts. About 20 volunteers ran an incredible program. The theme was the Wild West. Each rank was about to earn 2 belt loops.

Tirzah Mashue

#### **Monticello Day Camp - Galaxy Wars**

The 2022 Monticello Day Camp ran during its traditional time (the week after Fathersday) with a lower than typical attendance of 70, with 21 of those scouts attending for Monday and Tuesday only. Careful attention to the budget and changes to program stations allowed the camp to have an income that exceeded expenses despite the smaller size. Volunteer support continued to be a driver of our challenges. This was my 5th year in the Program Director Position, and it was our hardest year in recruiting staff for shooting sports and den walkers. We had several Scouts BSA junior staff that offset our adult volunteer decline. Chris Greene Lake has been a wonderful location for the camp for decades; however, with recent changes in ownership of the area we use for shooting sports, the location is becoming less ideal. The development of a Resident Cub Camp at Camp Shenandoah is a positive move for the council. The Monticello Day Camp team looks forward to supporting that program this year.

Kyle Enfield Program Director

### Camp Shenandoah

Report will be given by camping committee.

### **Apple Harvest**

2022 Apple Harvest, which was held October 7-9, was very successful. Held at Camp Shenandoah for the 2nd year, it had record attendance with over 800 for both Scouts and Cub Scouts. The theme was "Galaxy Wars" with a very exciting and engaging troop competition. The Trading Post reported great sales as well as lunch sales out of the kitchen. The patrol gateway competition held on the parade grounds provided an awesome opportunity to fellowship. The event was very well supported by many volunteers and staff organizers. Next year's theme will be "Highland Games" and planning is already underway for another great event in 2023.

Melissa Watts

### The Randy Seelye 5K

The Apple Harvest 5K was rebranded this year in honor of Randy Seelye and continues to be one of the largest youth 5Ks in the region. The move to Camp Shenandoah has reduced participation from the community but has allowed for a stable course that reduces volunteer prep time. In looking toward the future, there was a call from the community for both in-person and virtual options to continue to support this race. I have identified ways to do that for the 2023 Apple Harvest. In addition, to further improve the race, we will transition to a platform called WebScorer which will reduce challenges around scoring. I also plan to use labels and a printer to reduce the time needed to prep bibs for troops next year.

Kyle Enfield

### **Adult Activities**

Commissioner College was scheduled for February 12 but ended being postponed. NRA Rifle and Shotgun Training March 5th and 6th

March 18 th – 20th Wilderness First Aid 18 completed and CPR and AED training 13 completed.

April 1st and 2nd IOLS, BALOO, and LNT Training. 12 completed IOLS, 6 Completed BALOO, LNT was rescheduled to May 13th – 15th.

May 13th – 15th BSA Certified Angler class and LNT Trainer training. BSA Certified Angler Class canceled due to lack of Registrations and LNT Trainer training postponed to October 28th – 30th.

#### **Summer Camp trainings**

BALOO 06/24/22 12 Completed IOLS 06/30/22 18 Completed Safe Swim Defense 06/30/22 15 Completed IOLS 07/07/22 4 Completed Safe Swim Defense 07/07/22 3 Completed IOLS 07/14/22 9 Completed Safe Swim Defense 07/12/22 12 Completed Safe Swim Defense 07/12/22 12 Completed

September 24 th and 25 th BALOO and IOLS Training at Southern Revere Cellars. IOLS was canceled for lack of instructors and 9 Completed BALOO. October 28th – 30th LNT Trainer Training was canceled for lack of registrations. December 3 rd and 4 th Muzzle Loading Class.

Dan Dreelin

#### Virginia Headwaters Camping Committee Annual Report 2022 – 2023

This past year the summer camp program at Camp Shenandoah has experienced both successes and challenges. Although preparations for the 2022 summer sessions were well planned and camp staffing was adequate (excepting the Waterfront and Dining Hall), we faced serious issues with dining hall services due to lack of securing the efforts of a cook until the last minute (a reoccurring theme) who even then would only work part time. The pandemic was to a certain extend waning but some restrictions were in place going into the summer. The summer sessions were opened with Webelos Resident Camp, led by Ms. Tracey Strakem, which was a success. Weeks 1 and 2 were well subscribed and other than several incidents of covid detected in the staff, from a medical point of view everything was good. Participant evaluations were very good, but not outstanding. There were some issues associated with food service and staff that were noted for improvement.

Week 3 opened with additional staff outages due to covid and a general sense of anxiety among the staff regarding their safety. Further there were other staffing issues which contributed to a poor staff morale. A few cases of camper covid were also identified and by Thursday the camp administration determined to close camp as of Friday noon. Given these factors, primarily lack of staffing and concerns regarding covid, Week 4 of camp was canceled. This significantly impacted the camp revenue for the summer sessions.

Following considerable review and restructuring, the Camp Committee has made a number of changes to its policies and operations. Also, in order to more appropriately reflect the increasing costs for camp operations significant fee increases were established for 2023 with the hope of attracting better staff and providing a more satisfying dining experience for the campers. To lead this, we have hired Mr. Pete Echols, a local school teacher, long time staff member and former Lodge Chief as our Camp Director for 2023. Also, Mr. Jim Echols, long time scouter and former Lodge Advisor will serve as Commissioner. Active staff recruitment is ongoing. We are near to contracting a food service company to provide meals in the dining hall, circumventing some staffing requirements and hopefully enhancing the food quality.

A Cub Resident Camp will be added this year along with the Webelos Camp and we will have a 4 week summer BSA Resident Camp. While some economies have been taken, salaries for staff and materials for program will be increased to enhance the camper experience.

At present we have 22 units signed up for camp with a target of a total of ~1,100 participants this summer. If actualized the camp should yield a strong net profit.

We are tentatively optimistic for Summer 23 at Camp Shenandoah.

Respectfully Submitted,

Jay Fox, VAHC VP Camping

### VAHC DEI Committee meeting report

12/11/2022 7-8pm

Present: Anne Blair, Stephan Brown, Renee Brown

#### 1. Committee members and meeting format

- a. Meetings will continue monthly heading into 2023, and will be switched to Wednesdays to accommodate Browns' pack schedules.
- b. Members in 2023- those present, and potentially Adam Sowers if he is able to join in with meetings going forward on Wednesdays. Post meeting Preston Campbell also expressed interest in continuing with the committee. Kayla Capps may also join in future meetings as she is able.
- c. Next meeting will be on Wednesday January 11, 2023 7 to 8pm.

#### 2. What we have accomplished

- a. Council DEI Patch & requirements- Stephan would like to see the patch relaunched in the new year to bring attention to it for new Scouts and Scouters.
- b. Supporting non-binary & transgender youth in Scouting guidelines- we will be taking this document to the January NST 12 conference so that others can see what we have put together.
- c. A Scout is Thrifty document to decrease financial barriers to Scouting.
- d. Rolled out Citizenship in Society merit badge
- e. Increased community presence at two Pride events in Cville and Staunton

#### 3. What is left to do

- a. Growing Scouting through DEI Conference- January conference in Owning Mills, MD on January 28th. Stephan and Anne will be attending. Anne will be hosting one class on how to engage board members in the work of DEI. We will bring copies of the various documents above to share with other councils.
- b. Neurodiversity subcommittee- Given that only Anne and the Browns were at this month's meeting at this time, we can focus our efforts in this new year on issues of neurodiversity. If other folks join our committee in the future, we can incorporate and/or pivot to the initiatives that they are passionate to work on.
- c. Council DEI website page update and maintenance- Committee will make this a priority in 2023 to gain the skills necessary to update and maintain the site so that it can house the work that we have done the last two years and can be an accessible resource for anyone. Anne will hit up Tentaroo to sign up for training on how to update and change content on DEI website. We have permission from Sue to hit them up for training on it.

d. Monticello District Scouting Showcase on January 5- Renee will ask Tracey Stakem about getting a table at the showcase so that we can highlight our work. Anne will bring the resources that she still have from previous events. Renee will also work on a tri fold that can highlight our work. It can also be an opportunity to relaunch our Council DEI patch so that more people know about it.

e.Increasing Scouts and Scouters of color in the Council- this is an important priority but steady progress in this area remains elusive at the Council/committee level. Jim Echols remains committed to the work of cultivating trust and relationships with potential charter organizations and community members in Staunton towards this end.

# Virginia Headwaters Council Proposed Officers and Members for 2023



#### **Council Officers - Executive Committee**

Name Position

Audrey Storm VP Membership
Roger Burke Council Commissioner

Pete Fenlon Jr. Past President **VP Resident Camping** Jay W. Fox **Steve Hammond Council President** Matt Phillippi Council Treasurer Marc Monfalcone VP Advancement **Robert Moore VP Properties Tracey Stakem VP Program Larry Mellinger VP Endowment** John R. Taylor III **EVP Strategic Planning** 

Ken Young VP Finance
Mike White EVP Operations
Cindy Zollman VP Aministration

#### **Executive Board Members**

Raymond Ezell Badwin Locher Ben Annan Anne Blair Michelle McCrone Aasgeir Gangsaas Ray Collins Richard Miller Catherine Gangsaas Jamie Craig Thomas Greenwood **Edward Murphy Daniel Dreelin** Elizabeth Harman **David Price** David Earman R. C. Hartman Kent Schlussel R. James Echols Linda Hershey J. Adam Sowers Alvin Edwards Michael Jackson Malon Updike Shane Eppard John Lindegren Lawrence Whitehurst

#### **Council Members-at-large**

Derek Almarode William Eckard Nicholas King **David Richardson** Lowell Badgley Larry Edmunds John Klapmust, Jr. **Paul Rogers Donald Enslen** Dewey Baker Bryan Kriel Keith Sandum Jennifer Scheer James Baker, Jr. L. Kim Fauber Kathlene Littlefield Cedrick Broadhurst, St. Christopher Fisher Craig Mazuranic Michael Schill Randall Campbell Marcus Grimes Ward McLaughlin, Jr. Hubert Shaffer, Jr. Samuel Clem **Timothy Grove** Tammy Meeks Jeff Simmers Marc Columbus Dawn Harvey Gail Megahan Teresa Stewart John Crigler William Harvill, Jr. Ray Stiehl III John Nicolay Kemper Dadisman Mark Herndon David Nordbrock Robert Sullivan Richard Downer John Higginbotham Kajsa Svarfvar Jeffrey Obenschain David Driver **Dennis Holmberg** Jane Pace margaret Taylor James Driver **Bryon Husley** Jason Tetterton **Gregory Palmer** Patrick Drury Kelly Kaufman **Blanton Parrish** Kenneth Waters **Daniel Duff** Jennifer Kearney Christina Pearman Lisa Welton

#### The Advisory Board

William Albrecht Jr. Taliaferro Dickerson III Joseph Amend Frank Earle IV Dr. Michael Barrett **Charles Fretwell** George Brooke Sherwood Frey, Jr. **Robert Brooks Brady Genz** Dr. Robert Bruner Samuel Good Mark Graham Sonja Carrick Raymond Collins Robert Grant Adam Colson Jared Harris Richard C. Hartman **Hunter Craig** George Damewood IV **Bradley Haws David Deering** Terrill Hope

**Dennis Hughes** Erin O'Connell Thomas Jorgenson Andrew Pullen James Kaeli Joseph Reisinger John Knapp Linwood Rose Myrtle Lambert Gordon Rutland Jr. James Lansing Samuel Saunders Chad Schnell Rose McGroarty Carl Schwaner Doug Marechal John Mitchell Michael Sexton Julian Moffett Sr. Herry Sheffer Julian Moffett Jr. John Stalfort

**Charles Stamm** 

Raymond Nelling

Kathleen Swarthout Harlold Tate Beverly Thompson Lowrie Tucker White Wallenborn Thomas Weidner IV Edward Zimmer

Charles White

William Wolfe

**Robert Young** 

Richard Wilkinson

#### **National Council Representatives**

Steve Hammond Roger Burke

EXECUTIVE COMMITTEE MEETING Committee Members Only

EXECUTIVE BOARD MEETING
Committee, Board, Members at Large, & Advisory

	January 2023										
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October 2023							
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November 2023							
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December 2023							
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31							

Full Board Meeting

Executive Committee Meeting

Annual Board Meeting

**NO AUGUST MEETING** 

